## Титрийска, Цветелина Р.

From:

Богоева, Юлия К.

Sent:

13 ноември 2020 г. 15:47

To:

Титрийска, Цветелина Р.

Cc:

Александров, Пламен Г.; Лазарова, Милена Т.

Subject:

FW: Market consultation 45506 - Supply of Nytro10XN type fresh inhibited isolating

Importance:

High

## Ф-6526 / 13.11.2020г

**From:** Титрийска, Цветелина Р.

Sent: Friday, November 13, 2020 3:40 PM

To: commercial

Subject: FW: Market consultation 45506 - Supply of Nytro10XN type fresh inhibited isolating

Importance: High

From: Ovidiu Nan [mailto:ovidiu.nan@nynas.com]

Sent: Friday, November 13, 2020 9:22 AM

То: Титрийска, Цветелина Р.

Subject: RE: Market consultation 45506 - Supply of Nytro10XN type fresh inhibited isolating

Importance: High

Dear Mrs. Titriyska:

Thank you for the positive answer and feedback.

Nynas is at your disposal and willing to support NPP Kozloduy by providing the usual high quality services as well as super high quality transformer oil.

Informative price for NYTRO 10 XN (bulk, roadtank cars of 23 MT each) delivered to Kozloduy is 1180 EUR/MT (CIP). Validity of the offer is just Q4/2020 as all prices and offers have 3 months validity. Final price will be reconfirmed during the quarter of 2021 when delivery and invoicing will take place.

Pegarding a future trader to support this transaction, this must be choose very carefully as it must be a company well known and with high reputation, to have the financial capability to acquire 80 MT of transformer oil and to have sufficient credentials and good financial status.

On top of these the trader will of course do not run this transaction for free so they will add a commission and increase the above price/offer of the oil. Please take that into consideration when building the budget for this acquisition.

We rest available fir further support if needed.

Best regards,

Eng. Ovidiu Nan MSc. General Manager Central Europe ovidiu.nan@nynas.com

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